

MERCY PERSPECTIVES

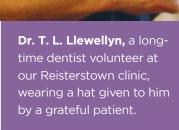
the faces of MISSION OF MERCY



A M.O.M. Patient

Dick Baldwin, a long-time registration volunteer at our Frederick Clinic.

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A M.O.M. Patient

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HOW HAS THE AFFORDABLE CARE ACT IMPACTED MISSION OF MERCY'S PATIENTS?

THE REALITY IS that our services are needed more than ever. See why on page 3.

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OUR MISSION

The Maryland/Pennsylvania Program of Mission of Mercy seeks to restore dignity and provide "healing through Love" by offering free primary healthcare, dental care and prescription medications to the uninsured and underinsured working poor through our mobile medical clinics.

Mission of Mercy is a nonprofit 501(c)(3) organization that began serving patients in 1994. With the support of more than 220 volunteer medical and administrative professionals, Mission of Mercy has served more than 40,000 patients through 195,000 patient visits in the past 21 years. In addition, the Maryland/Pennsylvania program has dispensed more than 376,000 free prescription medications.

Mission of Mercy is not a recipient of government funding and relies solely on donations from individuals, civic and faith-based organizations, corporations, foundations and several major fundraisers for its charitable services. For more information, call 301-682-5683.

M.O.M. ONLINE

Visit our website for our clinic schedule and information on our events and happenings!

www.aMissionofMercy.org/Maryland-Pennsylvania



follow us on facebook: facebook.com/ amissionofmercy



follow us on twitter:

@missionofmercy

To receive our e-newsletters and latest news, please send your email address to: main@amissionofmercy.org



EXECUTIVE DIRECTOR'S CORNER

DEAR VALUED FRIENDS,

It is with an abundance of gratitude and joy that I pen this edition of our newsletter-Mercy Perspective. From 2006 until 2009, I served as Mission of Mercy's Executive Director. I left to care for my ailing father, who has since passed away. It is a privilege to return to such a vital organization, serving the uninsured and underinsured with free healthcare, dental care, and prescription medications.

Mission of Mercy has changed since 2009, yet much remains the same. Our organization is now embarking on its 22nd year of service! Our mission remains vibrant and remarkably resilient. Delivery of services has weathered an economic recession and, without government support, remains financially viable. Mission of Mercy continues to be true to its mission to restore dignity and healing through LOVE!

Even with the Affordable Care Act, over 33 million individuals in our society remain highly vulnerable – the uninsured and underinsured. Some of our patients include those with insurance who cannot afford co-pays or deductibles, those with chronic illnesses unable to afford medications, and those with no dental insurance.

Mission of Mercy still operates with an amazing cadre of licensed volunteer doctors, physicians' assistants, nurses, dentists, and other medical and non-medical volunteers. Our church partners, hospitals, and other community medical specialists continue to play a pivotal role in helping us to achieve our shared goals. Our board of directors, personal donors, corporations, businesses, and foundations remain loyal supporters of Mission of Mercy.

In conclusion, I thank you, our faithful friends, for the part each of you plays in bringing the gift of healing to so many in need. We sincerely appreciate you and ask that you remember all of us at Mission of Mercy in your prayers, as we do you.

Gratefully,

LINDA M. RYAN

Executive Director

THE MOST COMMON DISEASES WE SEE AT OUR CLINIC ARE:

Hypertension

Arthritis

Diabetes
Joint Pain/Bursitis
Clinical Depression
Asthma
Anxiety Disorder
Lung Disease
Thyroid Disorder
Chronic/Uncontrolled Pain

LAST YEAR THE MARYLAND/ PENNSYLVANIA PROGRAM PROVIDED:

- 6,015 Medical Patient Visits
- 541 Dental patient visits with 2,813 procedures performed
- 9,022 prescription medications
- And we've provided 200,000 patient visits since 1994
- All FREE



SERVES

DEAR FRIENDS.

Several years ago, when the Affordable Care Act (ACA, or Obamacare), first came out, there was a lot of uncertainty about whether our services would still be needed. No one knew what to expect. What we've seen, however, is that the

healthcare crisis is worse than ever.

1) There are still people who are uninsured because they cannot afford insurance.*

Others are now eligible for medical assistance but may have trouble finding doctors who will accept medical assistance.

For example, a year ago we had a patient in our Brunswick clinic who had gotten Medicaid. However, the medical practice that he wanted to access was not taking any new Medicaid or medical assistance patients. Unfortunately, many medical practices are having to either limit or not accept new Medicaid or medical assistance patients. So even though people may have those programs, they don't have access to care, so they still need our services.

- 2) Second, many people signed up for Obamacare, but in order to get the premium down to an affordable rate, they have a \$4,000 to \$5,000 deductible, which they can't afford. Additionally, they can't afford their co-pays. So they are essentially uninsured.
- 3) People on medical assistance who need help with pain management may have to visit the doctor monthly in order to get a prescription. They can't afford all of these visits or the medication, so they come to us.
- 4) As you read through our newsletter, please keep in mind that we're currently in a dental crisis primarily doing extractions and a few fillings (see the need for volunteer dental professionals on page 7). We want to move BEYOND that to restorative services that give people smiles that reflect their inner spirits, restore their dignity, and enhance their employability.

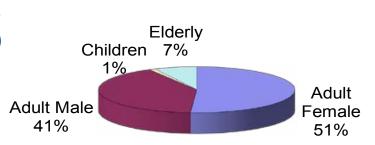
For all of these reasons, there is an increasing need for charitable care. Mission of Mercy wants to do more. Please help us to continue our life-saving work. God Bless.

DR. MICHAEL SULLIVAN

Chief Medical Director

*According to the Kaiser Farmily Foundation, there are still 33 million people who are uninsured in the United States.

patient PROFILE ®



70%
of all of M.O.M.
patients suffer
from chronic
diseases

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volunteers



KATHY MCCLINTOCK Registration Volunteer

"I truly love helping our patients and being with my fellow volunteers and the Mission of Mercy staff," says Kathy, who attends St. James Catholic Church in Boonsboro, MD. She

learned about M.O.M. through church friends and felt called to volunteer her services.

"We willingly use our gifts to serve others. Mission of Mercy is a wonderful organization because it provides tremendously important services for people who otherwise would not have the means to pay for medical or dental care," explains Kathy. She has volunteered in registration at the Frederick clinic for the past seven and half years.

"We strive to accept people as they are, and to treat each person with love, kindness and respect. Every clinic day challenges me, and provides great satisfaction and rewards," she adds.

JAY WANDALOWSKI

Board Member

"For me, the real draw for becoming involved with Mission of Mercy was seeing all of these people with no other place to go for health and dental care," says Jay Wandalowski, a Financial Advisor with Edward Jones and the newest member of Mission of Mercy's National Board of Directors.

Jay first heard about M.O.M. through a networking meeting led by Jeremy Poling, a mortgage banker with NFM Lending and an avid M.O.M. volunteer.

After the meeting, Jeremy asked for volunteers to help sort and bag food for the Maryland Food Bank distribution at the Frederick clinic. "That was in early 2015. I took the clinic tour twice, and was so impressed by the care I saw M.O.M. providing," said the former executive director of a free health clinic in Orange County, California.

Jay sponsored a Hole at M.O.M.'s Golf Classic in June, joined M.O.M.'s Leadership Council, and shortly thereafter accepted an invitation to join the board.

"It's amazing to see the grass roots environment with all of the volunteers who give up their time to help others...it's really special," he adds.



As a board member, Jay's passion is to help make the community more aware of what Mission of Mercy is doing and the opportunities to contribute. "When people understand the positive impact we're having on people's lives and the community, they want to be involved," he adds.



CINDY WARFIELD Administrative and Registration Volunteer

"I was invited on a clinic tour, and like everyone else, I loved the care that M.O.M. provides! The next day I called to volunteer in the office," remembers Cindy

Warfield, a M.O.M. volunteer since 2009.

"I did that for several years, and then I wanted to work in the clinic. That experience has been incredible; I am floored by the overwhelming needs, and how the patients are so appreciative of what we do for them," says Cindy. She now enjoys dividing her time between the office and the clinic. "The office work is rewarding because there are so few staff people, and there's so much to do. Everyone is so appreciative of what volunteers do," says the former secretary with the Frederick County Public Schools.

"The clinic also needs registration volunteers because there are so many people waiting in line. Plus, I hate to let the other volunteers down - we're all part of a big family and we care about each other.

"I get a lot more out of volunteering then I give. When you volunteer, it feels so good to be able to help - it makes me feel so special," Cindy adds.

EVENT NEWS

SAT May 21 9:00 am

Highmark Walk for a Healthy Community

Harrisburg Area Community College

The Highmark Walk for a Healthy Community provides a 5K walk route and 1-mile walk route. Register online at http://www.amissionofmercy.org/maryland-pennsylvania/events. We are also seeking sponsors and walkers for support and participation. For questions please call Marcia Rossi, Walk Coodinator at 717-657-1375 or email marciarossil@comcast.net.

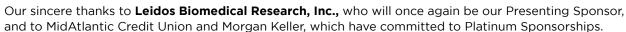
MON June 13 10 am

Mission of Mercy Golf Classic

Holly Hills Country Club, 5502 Mussetter Rd., Ijamsville, MD

Love a great golf event that supports a wonderful cause? Mark Monday, June 13 on your calendar and plan on spending a day of foursomes tournament play and networking with area business executives and community leaders.

This annual tournament is one of the finest in the area, and includes lunch, contests, raffles, auctions, open bar, prizes, awards and a delicious dinner.



We are seeking additional sponsors as well as volunteers for the Golf Classic Committee. To be a sponsor, or for additional information, contact Jay Wandalowski, Chair, at 240-398-0551 or Jay.Wandalowski@edwardjones.com.







SAT Early Nov. 6:30 pm

Save the Date for the Bubble Ball!

Mission of Mercy's ANNUAL GALA

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Mission of Mercy's Annual Gala, the Bubble Ball, is planned for a Saturday evening in early November. This evening of elegance includes silent and live auctions, a cocktail reception, seated dinner, and dancing. Proceeds are used to support Mission of Mercy's life-giving services, including free healthcare, dental care and prescription medications.

A variety of sponsorship levels are available for 2016; please contact Linda Ryan at 301-682-5683, ext. 202, or Amy Benton at 240-446-4304.



Left to right are Henry W. Konerko, PhD, CEO of Mission of Mercy; Linda Ryan, M.O.M. Executive Director; and Roberta and Greg Kahlert. Greg is President of the Kahlert Foundation, Inc., which provided funding for a new mobile medical unit in 2015.)

TOY DRIVE NETS 1,650 TOYS!

Thanks to our wonderful partners, M.O.M. was able to collect 1,650 toys to distribute to approximately 326 families of M.O.M. patients during the 2015 holiday season. "Our patients come to us for medical and dental care, but through the generosity of our partners and volunteers, we were able to provide this extra gesture of kindness and love

to make Christmas a bit brighter for our families," notes Linda Ryan, Executive Director. A special thank you is extended to our partners: BB&T Bank branches in Frederick & Carroll Counties; Spring Ridge Friends & Neighbors (FAN) Club; SoldierFit; Frederick Memorial Hospital; Curves; Pure Love, Inc. and St. Raphael's Catholic Church, Rockville.

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IN THE news

TANEYTOWN, MD

Taneytown Saturday Clinic Serves Those with Greatest Needs

"Mission of Mercy makes us [Carroll County] a healthier community," says Nancy McCormick, Taneytown's Economic Director. Nancy has long valued the services M.O.M. offers in Carroll County, and last summer she organized a meeting with representatives of Mission of Mercy, Carroll Hospital Center, and Access Carroll.

As a result of that meeting, M.O.M. has opened a monthly Saturday clinic to help alleviate the spike of weekend service requests by needy uninsured/ underinsured patients at Carroll Hospital Center's emergency department. A special thanks to **United** Way of Central Maryland for a \$7,500 grant to help with the opening of this clinic.

The first weekend clinic opened on Saturday, October 3, from 9 a.m. - 2 p.m. at our regular clinic location at Trinity Evangelical Lutheran, 38 W. Baltimore St. The Saturday clinic is designed to serve new patients.



McCormick and Dr. Michael Sullivan, Chief Medical Director.

Upcoming Saturday clinic dates are February 27, March 19, April 23, May 21 and June 18. For complete information and the appointment line, please visit http://www.amissionofmercy.org/marylandpennsylvania/clinic-location.

Left to right are Maureen Liddle, Nursing Director, Nancy

A Heartfelt Thanks

Carefirst is supporting Mission of Mercy's Maryland Clinics with a gift of \$20,000. The donation will help sustain our clinic services in Maryland to patients suffering with chronic illnesses. About 70 percent of our patients suffer with chronic

illnesses, so this gift is extremely important for our work. Thank you CareFirst!



A SPECIAL THANKS FOR THESE MATCHING GIFTS:

The Ausherman Family Foundation has generously awarded Mission of Mercy a \$15,000 matching grant to build awareness and to cultivate new donors. Would you please help us to meet this match with your donation by June 30, 2016?

To help us reach the match would you consider providing us with the opportunity to speak to your church or civic organization? If so please contact Jennifer White, Development Manager at 301.682.5683 ext. 204.

Another Generous Giving Opportunity - Jim Lane, husband of the late Miriam Lane, long time volunteer physical therapist for Mission of Mercy, has generously donated \$10,000 for our Taneytown Clinic site, with the proviso that it is matched dollar

for dollar. Would you help us to meet this challenge by sending in your donation by June 30th? Please earmark your donation for our Taneytown Clinic site. We would sincerely appreciate your support in this matter. Thank you!



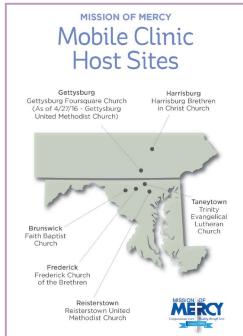
Miriam Lane

Volunteer Opportunities WITH M.O.M.

Mission of Mercy depends on the services of approximately 220 dedicated volunteers to provide more than 6.600 medical and dental patient visits and over 9,000 prescriptions per year.

Would you like to experience the joy of volunteering your time and talents? Here are available opportunities:

- **Dentists** Our most urgent need is for dentists for our Gettysburg and Harrisburg clinics—we've had to suspend dental services in those clinics due to a lack of volunteer dentists. We could also use back-up dental volunteers for our Brunswick, Frederick, Taneytown and Reisterstown clinic sites.
- Oral surgeons We need oral surgeons who could see patients in their offices on an as-needed basis in all of the communities we serve.
- Frederick Site Registration Coordinator A full day. two Mondays a month, overseeing registration.
- Committees Use your creative talents and join our volunteer committees in planning and executing our exciting Golf Classic, our Annual Gala, the Bubble Ball, and other events.
- Community Connections Coordinator to coordinate the Community Connections activities on site at our Frederick Clinic two Mondays each month.
- Physical Therapists are needed for all of our clinic locations—half or whole days.



• Other Subspecialties, including cardiologists, neurologists, orthopedic surgeons, psychologists, etc. For more information, please contact: Jennifer White at jwhite@aMissionofMercy.org, (301) 682-5683 or (717) 642-9061, Ext. 204.

For questions, or to volunteer, please contact: Jennifer White at jwhite@amissionofmercy.org, (301) 682-5683 or (717) 642-9062, Ext. 204.

LEGACY GIVING

Will Designation Remainder Trust Estate Asset(s) **Appreciated Stock** **Life Insurance Program Capitol Retirement Plan Trust Fund / Foundation**

Mission of Mercy is an excellent way to leave a lasting legacy. Please consult with your financial or insurance advisor. For information, contact Linda Ryan, Executive Director, at 301-682-5683, Ext. 202.

MULTI-YEAR GIVING SOCIETY

Please consider making a sustaining gift to Mission of Mercy by joining our Multi-Year Giving Society.

GIFT OF MERCY

\$1,000/year or more for five years

GIFT OF HOPE

\$5,000/year or more for five years

GIFT OF DIGNITY

\$10,000/year or more for five years

For these and other sustaining giving opportunities, please contact Jennifer White, Development Manager, 301-682-5683, Ext. 204, jwhite@amissionofmercy.org.

TO DONATE NOW, please use the enclosed envelope or go online to http://bitly.com/DonatetoMoM

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COMMUNITY CONNECTIONS EMPOWERS PATIENTS

"M.O.M.'s Community Connections program helps our patients to improve their lives by giving them access to education and community resources," explains Executive Director Linda Ryan. This past year we had a number of very successful programs, including:

From March - November we distributed 46,000 pounds of food to our patients, thanks to M.O.M.'s partnership with the Maryland Food Bank and our generous volunteers.

In 2016, the Maryland Food Bank is asking us to cover the \$300 cost of gas for each monthly drop. We have received a generous \$500 contribution, but your help is still needed. Please consider making a personal contribution, or rally your church or organization to raise funds to help with one month's



food drop. Call the number below to donate.

EXPERIENCE MISSION OF MERCY IN ACTION!



Attend a "Coffee With M.O.M. Clinic Tour!

Upcoming MD/PA Tour Dates:

Frederick Church of the Brethren

201 Fairview Ave., Frederick, Maryland March 7, 21; April 4, 18; May 2, 16, 2016 (10 - 11 am)

See our mobile clinic, meet the volunteers, and hear stories of healing, hope and inspiration. Light refreshments served! To RSVP for a tour, please contact us at **301-682-5683**, ext. 201 or **main@aMissionofMercy.org**.