

# **MERCY PERSPECTIVES**

Fall 2008 Volume 14, Number 2

#### **Our Mission**

Mission of Mercy's mobile medical clinics seek to restore dignity to the sick, poor, and homeless by providing free basic healthcare and "healing through Love." This mission is accomplished primarily through a team of volunteer healthcare, administrative and hospitality workers.

#### **Our History**

Founded in 1994, Mission of Mercy is an independent, 501(c)(3), nonsectarian, community-based organization. Services provided include medical care for both acute and chronic conditions, oral health care, and pharmaceuticals. All services are provided free, regardless of race, color, creed, national origin or religion. All funding is derived from private donations, including individuals, community groups, churches and foundations.

#### MD/PA Clinic Locations & Schedules

Mission of Mercy serves patients at regularly scheduled clinic locations in Brunswick, Frederick, Mt Airy, Reisterstown, Taneytown, Thurmont, and Westminster, MD; and in Gettysburg and Harrisburg, PA. To access the clinic calendar and appointment numbers, visit **www.aMissionofMercy.org** and click "Locate a Clinic Near You," or call **301-682-5683** or **717-642-9062**.

## "Coffee with M.O.M."

At Mission of Mercy, personal relationships are pivotal to our work. We would like you to experience our mission on a personal level. Please join us at the Frederick, MD clinic site, at the Frederick Church of the Brethren, for an upcoming "Coffee with M.O.M." tour.

During your approximately one-hour visit, you will be introduced to our organization. Our staff and volunteers will personally share the ways in which we are good stewarts of the gifts entrusted to us.

To schedule your visit, please select a date below and RSVP to Christina Mazzanti at 301-682-5683 or cmazzanti@amissionofmercy.org.

Upcoming "Coffee with M.O.M." Dates

January 12 February 2 & 23 March 9 & 23 April 6 May 4 & 11

We look forward to seeing you!

## "Mercy in the Morning" Breakfast Held Ausherman Family Trust Pledges \$60,000

On October 16, 2008, the "Mercy in the Morning" Community Awareness Breakfast was held at Dutch's Daughter in Frederick, MD. The event was attended by over 100 guests, many of whom learned of Mission of Mercy through "Coffee with M.O.M." tours or through their own personal social network.

Guests were welcomed by Thomas A. Kleinhanzl, President and CEO of Frederick Memorial Healthcare System, and then treated to a musical selection, composed and performed especially for Mission of Mercy, by Veronica Talton.

Rev. Mike Watson of the Frederick Church of the Brethren, a local clinic site, gave the invocation, which was followed by moving personal stories from Linda Ryan, Mission of Mercy's Executive Director, and Dean Baldwin, RN, Nurse Volunteer. The highlight of the event was a special new video entitled "Dignity, Hope and Love," which featured Mission of Mercy patients, volunteers and partners. Marvin and Lisa Ausherman, of the Ausherman Family Trust, shared their thoughts in the video and announced a very special gift. As a challenge to the community, the Aushermans have pledged to match gifts made to Mission of Mercy, up to \$20,000 per year, for three years. Following the announcement, guests were encouraged to make their own financial gifts or multi-year pledges.





Guests Joe & Fran Baker and Jennifer Dougherty



Treasurer Nona Perez, Chairman Joe Gallina, and Foundress Gianna Talone-Sullivan

### Patricia and Eugene Ellis Host Dinner for the Cause

On September 19th, Patricia and Eugene Ellis hosted a dinner, at their home in Baltimore County, MD, to raise funds and awareness for Mission of Mercy. At the dinner, the Ellis's friends and colleagues enjoyed a home-cooked surf & turf dinner and a special presentation on the Mobile Medical and Dental program.

"Many who came to the dinner had never heard of our organization, even though the clinic has been in Reisterstown since 1995. I'm very grateful to Pat and Eugene for organizing this event and opening their home to showcase our work," said Linda Ryan, Executive Director. "Anyone may host a dinner, and it makes a huge impact when the invitation comes from a friend. We are excited by this grass roots level fundraising and advocacy for Mission of Mercy."

# Our Thanks to You

Thanksgiving and the Holiday Season are upon us. As the year draws to a close, Mission of Mercy would like to gratefully acknowledge all of those who are part of our important work.

**Patients** – Thank you for the opportunity and privilege of serving you. From each individual that we treat, our volunteers, staff and partners experience the unique joy of reciprocal mercy. Through you, we receive God's Love, give thanks for our blessings, and overcome many challenges in our own lives. Your stories and your resilience inspire us everyday and along with prayer, is the heart of our work.

**Columteers** – Mission of Mercy only exists through you. We are humbled by the commitment of so many busy and talented people who unreservedly give their time to staff our clinics (often putting volunteering before their regular jobs!). Others drive miles to represent Mission of Mercy in the community, spend months organizing world-class special events, or selflessly serve on our Board of Directors, and so much more. Thank you.

**Community Partners** – We believe that it erodes an individual's dignity to diagnosis a medical or dental condition without offering the means to treat it. To provide comprehensive treatment, we rely on dozens of generous hospitals, medical specialists, laboratories, surgeons and others who offer pro bono services to our patients. This year, we anticipate receiving over \$2,101,260 in donated services and medicines. Thank you to all of our community partners.

**Financial Supporters** – Thank you to all of the individuals, corporations, churches, clubs, foundations and others who give so generously to support our work. We strive to be good stewards of your gifts. We would like to especially acknowledge the Harry & Jeanette Weinberg Foundation, whose gifts totaled \$450,000 in just the last three years.

**MOM's** (**Family Auxiliary** – Thank you to the 1,883 members of the Auxiliary for their invaluable prayer, service and financial support. Your caring hearts and dedication is the fuel that keeps us on the road.

**Community Adoocates** – The MD/PA program covers a large region and serves nine different communities. A special "thank you" to all of the churches, civic and social clubs, community and business leaders, agency partners and others who support our efforts. With your help, those in need find us, we learn of funding opportunities, we are invited to join collaborative efforts, and so much more. Thank you for advocating for Mission of Mercy.

#### Thank you for the privilege of your support and for your partnership in our efforts.

At year end, we would also like to encourage you to make a financial gift to help Mission of Mercy meet the challenges ahead. A gift envelope is enclosed for your convenience.

Without government support, Mission of Mercy will always depend on individual contributions and volunteerism to operate. In the current economic climate, non-profit organizations, and those they serve, will be increasingly challenged. More families will have the frightening experience of not being able to meet their basic needs, and will have to seek out help. Economic insecurity will drive down charitable donations. Attendance and spending at special events will decline. Without question, your renewed partnership is particularly meaningful to Mission of Mercy now, and especially into next year.

Please consider helping those who are sick, poor and unable to care for themselves, by sending a year end gift to Mission of Mercy. We appreciate you and need your help!

Gratefully,

da m.

Linda Ryan Executive Director



P.S. If you have given a gift in 2008, please ask your employer, church or friends to match your commitment by also making a gift. Thank you.

### **Mission of Mercy Volunteers Honored**

### Dr. Amaris M. Little



For every American without health insurance (more than 47 million), there are two without dental coverage (more than 108 million). Serving the needs of those without insurance would be impossible without the incredible volunteers that Mission of Mercy has been blessed with.

Dr. Amaris M. Little, of Frederick, MD, is one such volunteer. In fact,

because Dr. Little is such an extraordinary supporter, she was recently awarded the "Class of 2008" **Community Champion Award by Sandy Spring Bank**. Her efforts on behalf of Mission of Mercy are remarkable.

Dr. Little's involvement with Mission of Mercy began

largely by chance. After seeing a brief story, on NBC25, about Mission of Mercy's dental program, Dr. Little (then serving as Vice President of the **Frederick County Dental Society**) was so moved that she quickly began spearheading an effort of the Dental Society to regularly provide dentists to volunteer at Mission of Mercy's dental clinics in Frederick County.

Through her efforts, more than 20 dentists, including oral surgeons, have now volunteered. By providing free fillings and extractions to the uninsured, these volunteer dentists are offering those suffering from chronic pain, infection, and other serious dental conditions, the first oral health care they have had in years (or even a lifetime).

Through her recruitment efforts, and by personally volunteering at the clinic, Dr. Little has helped more than 215 patients receive over 875 free dental procedures at the Frederick City clinic site since September 2007.

We are honored to have Dr. Little as a volunteer with Mission of Mercy and congratulate her on the wonderful achievement of being named a Community Champion. She has helped return hundreds to good oral health and has truly changed lives.

### **Dr. George Waxter**

The Wertheimer Fellows for Excellence in Volunteerism is an initiative launched in 2003 by the Community Foundation of Frederick County, "to honor remarkable people in the community who generously give of their time, energy, and special talents to make a profound difference in the lives of others, by volunteering through sweat equity, rather than financial capital."

Serving for over ten years as the primary volunteer dentist at the Frederick City clinic, Dr. George Waxter truly defines the heart and generosity of volunteering excellence. Dr. Waxter has provided over 1,500 free dental patient visits and personally provided over 5,250 free fillings and extractions to the uninsured sick and poor.

What defines Dr. Waxter's volunteerism as truly extraordinary is the compassion, caring, and attention that he shares with each individual patient. After years, or a lifetime, without access to dental care, patients arrive frightened, in pain, with serious infections, emotionally drained, and spiritually exhausted. Dr. Waxter doesn't just treat physical symptoms. He also provides emotional support. If so desired, he will give them a hug. He will listen to their stories without a trace of judgment. He will comfort them and love them.

Dr. Waxter also volunteers his time with numerous other

organizations including the Reformed Church of America, Fountain Rock Regional Park, Frederick Steeplechasers' Running Club, Maryland State Senior Olympics, the Frederick County Animal Shelter, the Frederick County Health Department, the Festival Latino De Frederick, and Medical Missions International (MMI). He also helped organize the Garrett's 5K Run/Walk to benefit the Garrett R. Petronchak Memorial

Scholarship Fund, at the



Dr. George Waxter competing in the annual 5K Run.

Community Foundation of Frederick County, in honor of his wife Peggy's late son, who was killed at age 19, in a car accident.

Each Wertheimer Fellow receives \$10,000 to start a new fund, or add to an existing fund at the Community Foundation of Frederick County for a charitable cause or nonprofit of their choice. Dr.Waxter used his award to establish **The Peggy Waxter Fund for Mision of Mercy.** 

## **Mission of Mercy Artwork Unveiled**

In July, Mission of Mercy partnered with the Frederick Arts Council to issue a request for proposal (RFP), seeking artists to develop a piece of artwork that portrays our mission. Thanks to the generosity of private donors **Mike & Marlene Young** of Frederick, MD, Mission of Mercy was able to offer the selected artist a commission for the artwork. **Angela M. Biggus**, a professional, freelance artist and teacher, was selected for the project after a competitive proposal review. Her work, a large scale original acrylic painting, was unveiled at the "Mercy in the Morning" Community Awareness Breakfast on October 16th. A public viewing will be scheduled soon.



Karen Murphy McClain, Linda Ryan and Artist Angela Biggus with the painting

The title of the painting is **"Healing Through Love."** Here, Biggus describes the work, "The background morning sky reflects a slightly muted palette of the bolder pinks, oranges, yellows and purples in the middle and foreground. The middle and foreground area show images of a community street, where gesturally painted people (from a variety of walks of life...young, old, various nationalities, medical staff, volunteers and clients etc.) form a circle around a rising dove with a healed wing. Symbolically the dove represents peace and love, and is lifted up visually into an opening whisp of bold colors surrounding it inside the inner circle of people, becoming the focal point of the composition. Behind the circle of community members appears one of the mobile clinics, with the door open revealing care being provided within, as light pours out from within the bus. The bricked church marquis displays a message from Mission of Mercy inviting all who are in need of free medical care to be served. Cool colored transparent figures coming from the left side of the painting reflect the brokenness of those in need of healing. They become opaquely transformed by the healing that takes place as they enter into the central circle of Mission of Mercy volunteers, and exit to the right of the circle, bursting with warmth and their wholeness restored."

## **Pennsylvania Clinic News**

Mission of Mercy operates two clinic sites in Pennsylvania. One is in an impoverished neighborhood of Harrisburg, Pennsylvania's capital city. The other is in Gettysburg, a historic city near the Maryland border, which is known regionally as an agricultural community and nationally for its significance during the Civil War.

#### Recently, in Pennsylvania:

- A new partnership has been formed with **Catholic Charities of Harrisburg**. The partnership is funded by a grant from **The Foundation for Enhancing Communities**. Catholic Charities is planning to open an outreach and case management program for Latinos in Harrisburg and Mission of Mercy has committed to be their medical partner.
- **The Gettysburg Ministerium of Churches** has begun providing lunches for Mission of Mercy's patients each clinic day that Mission of Mercy is in Gettysburg.
- Mission of Mercy is participating in the **Central Pennsylvania Health Disparities Community Forum** organized by **Highmark Blue Shield**. Linda Ryan and Karen McClain are serving on the Dental Disparities Committee with **Jeannine Peterson** of **Hamilton Health Systems**, and others.
- United Concordia, which is headquartered in Harrisburg, sponsored one month of free dental care at Mission of Mercy's clinics in October.

It is our hope that these new efforts will complement our existing partnerships with **Christ Lutheran Church** and **Gettysburg Foursquare Church**, our site hosts, and with **Holy Spirit Hospital** and **Gettysburg Hospital**, our primary partners for lab, x-ray and other medical services.

Mission of Mercy also continues to partner with Pennsylvania agencies that "feed" chronically ill patients into our system. One example is **Bethesda Mission** in Harrisburg, which has an acute care ministry. Our Harrisburg clinic keeps a few open appointments on the schedule for their patients who have ongoing medical needs. Conversely, the nurses at Bethesda Mission occasionally assist our patients by providing them with medications for a 2-week period until we can fit them into our schedule. Other agencies that we collaborate with include **The Program, Woodside Detention Center, Dauphin County MH/MR, Evergreen House, Promise Place** and more. Harrisburg clinic volunteer Sue Shebosky says, "I think it all works because the agencies all try to work together to serve those in need and maximize our collective limited resources."

## Mission of Mercy Benefits from The Common Market's "Bag for Change"

Mission of Mercy is extremely thankful to have been a 2008 beneficiary of the **Common Market**'s "Bring a Bag for Change" program. The program, which ran for three months, brought in a donation of \$875 for our organization!

"Bring a Bag for Change" rewards Common Market shoppers, who utilize reusable bags for groceries, with a wooden nickel for each bag they saved. The nickels are used by the shopper to support the local nonprofit organization being spotlighted that month. In addition to the money raised from that program, the Common Market also donated 2% of sales from one day at the store to Mission of Mercy.

Since 2007, the Common Market's "Bring a Bag for Change" program has raised over \$12,800 for area non-profits and has prevented over 116,500 bags from ending up in the Frederick County landfill. The Common Market is a fantastic community partner.



The "Bag for Change" display at Common Market

# In Lieu of Gifts or Flowers...

A donation to Mission of Mercy is essentially the "gift of dignity" and "healing through Love" to people who truly need your help. Honor those who have made a difference in your life by making a donation to Mission of Mercy in their name for Mother's or Father's Day, Grandparents' Day, birthdays, weddings, Christmas, Hanukkah or any other special occasion.

Or for your own personal celebration (such as your birthday, retirement or anniversary) ask

your guests "in lieu of gifts or flowers, to please send a donation to Mission of Mercy at 22 S. Market Street, Suite 6D, Frederick, MD 21701 or to give online at www.aMissionofMercy.org/donate."

Each gift is acknowledged with a formal greeting card that is sent to the person being honored, or to their family. In addition, the donor will receive an acknowledgment of his or her contribution for tax purposes.

A day's worth of gas for the Mobile Clinic One medical or dental visit for a needy individual	\$45 \$70
One medical or dental visit for a needy individual	¢70
	\$ <b>70</b>
One day of medical supplies for the clinic	\$ <b> 00</b>
A year's worth of care for a chronically ill patient	\$ <b>280</b>
Pre-natal care for an uninsured mother	\$475

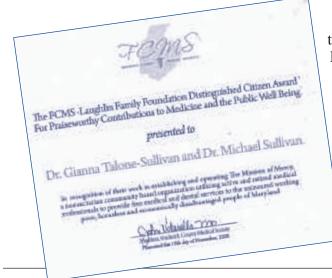


Mission of Mercy is happy to announce that we are now accepting vehicle donations! By donating your old car, truck, trailer, boat, or RV, you can now help support the mobile clinic program.

Vehicle donations made to Mission of Mercy are tax deductible to the fullest extent of the law. The IRS allows taxpayers to claim a tax deduction of the value of a vehicle up to \$500 without documentation, or if we sell the vehicle for more than \$500, you will receive a completed IRS tax form 1098-C, with the vehicle's actual value, for your tax purposes.

A specialist handles the details of vehicle transactions, including free pick up, towing and sales. The vehicle does not need to be running, but in most cases, a title is required. **To arrange your donation, please contact Jennifer White at 301-682-5683 or jwhite@amissionofmercy.org.** 

## Frederick County Medical Society Honors Drs. Gianna and Michael Sullivan



Drs. Gianna and Michael Sullivan have been honored by the Frederick County Medical Society with the Laughlin Family Foundation Distinguished Citizen Award for Praiseworthy Contributions to Medicine and Public Well Being.

The award, which also came with a \$1,000 donation to Mission of Mercy, was given in appreciation of the Sullivans' efforts in establishing and operating the Mobile Medical and Dental Program in Frederick County.

The award was presented by Frederick County Medical Society President, Dr. John Vitarello, at their annual meeting on November 19 in Frederick, MD.

## What A Gem!

Last year, when Executive Director, Linda Ryan, wanted to establish a classy new activity for the annual Gala, *Gem-on-a-Stem*, she called on **Toni Pomeroy** of **Pomeroy Jewelers** in Westminster, MD for help. Toni not only stepped up to assist by donating precious and semiprecious gems for the event, she also contributed creative ideas which were instrumental in making the concept a success.

Toni, who in 2007 had just recently opened her jewelry store, admits to being bombarded for contributions by many good causes. Being a small business operator, she says that she cannot respond to all of the requests for help. However, she and her assistant, **Jennifer Paparounis**, "recognized that Mission of Mercy is an organization that makes a difference. They don't care anything about where you come from, or what you look like, just that you need their help. Other organizations can't touch that. Mission of Mercy offers their assistance without taking away someone's dignity." Pomeroy Jewelers ended up donating gems and jewelry valued at over \$8,030 for the event!

Because the *Gem-on-a-Stem* idea was such a success, it was featured in the 2008 Gala, along with our "personal gem," Toni Pomeroy. If you are in the area, stop by Toni's shop at



41 E. Main Street in Westminster. I'm sure she would appreciate your personal "thank you" as well.

## **Hood Student Interns**

Kara Cruice, a senior at Hood College, has been interning in the Frederick, MD Administrative Office of Mission of Mercy since the Spring of 2008. Cruice is a Psychology Major who plans to apply for Nursing School following her graduation in May.

At Mission of Mercy, Cruice has been doing lots of administrative work, including mailings, database work, preparation for special events, etc.

"In high school, I thought I would end up doing medical mission work overseas. Lo and behold, I ended up at Mission of Mercy, where I've been able to help national and international citizens with their medical issues," says Kara. "It has been a humbling experience. Here, every little bit counts. Every job is important in making the organization run and every job impacts the lives of those in need."



## Mission of Mercy Events

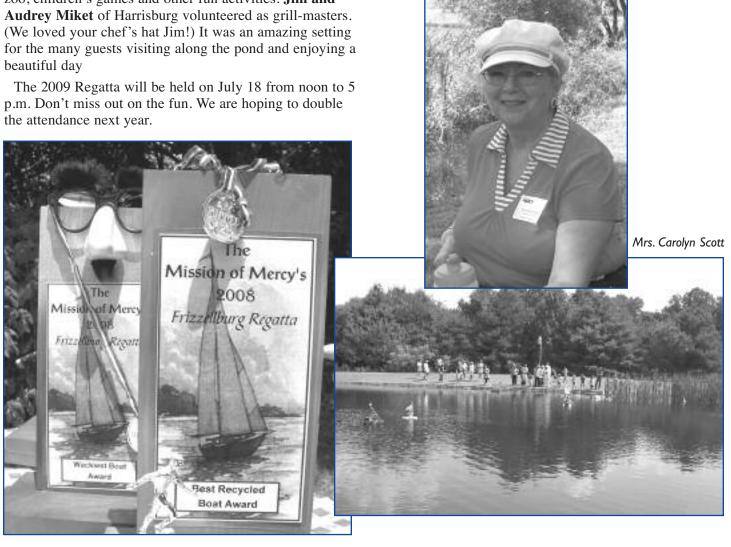
### Row, Row, Row Your Boat

Thanks to the initiative of the Carroll County Leadership Council, there is now a signature Mission of Mercy event in Carroll County, MD. "Ye Olde Frizzellburg Regatta, Boat Show, and Family Fun Picnic" was held on July 26th. Hosted by Dr. Bob and Carolyn Scott, on their beautiful property which includes a large pond, the Regatta featured boats handmade by attendees. Vessels were required to measure no longer than the length of an arm and had to be able to float. Hilarious award plaques were given for the Wackiest, Most Creative, Most Masculine, Best Recycled, etc. For instance, the award for the Best Recycled Boat was made from a soccer trophy earned by the entrant's son in his youth.

The ticket price included an all-you-can-eat lunch with ice cream sundaes, watermelon and other summer favorites. A live band entertained the crowd and there was a petting zoo, children's games and other fun activities. Jim and Audrey Miket of Harrisburg volunteered as grill-masters.



Jean Nichols and Dr. Gianna Talone-Sullivan



## Mission of Morcy Events

## **12th Annual Golf Tournament held September 27th at Meadow Brook Golf Course in Gettysburg, PA.**



Foundress Dr. Gianna Talone-Sullivan and daughter Anne Marie (in front), with Chief Medical Director Dr. Michael Sullivan, and Kathie & Wayne Warthen, Volunteer Event Chairman.





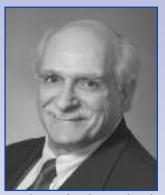
Golfers take to the course at the Shot Gun Start

Linda Ryan, Executive Director



A Foursome Enjoying the Tournament

# Legacy Donor Corner Have Your Cake and Eat It Too



Yes, stock markets and the housing market have taken a serious hit recently, but many of you still hold assets that have appreciated substantially from when you first acquired them. Those assets may be providing no income, or very little at best. They could be

stocks, or land, or other investment securities that you are looking to get out of without paying capital gains tax. (This will be a growing concern, as the capital gains tax is expected to increase.) One solution is to use those assets to fund a **charitable remainder trust**, which will allow you to both satisfy your charitable intentions, and create a new income stream for yourself. Thus, having your cake and eating it too.

#### Here is how it works:

• You transfer highly appreciated assets to a charitable remainder trust and pay no capital gains tax on the transfer. Those assets are converted into new income-generating assets that provide you income at a permanent level that you determine. You pay no capital gains tax. The income can go to you, or to you and a co-beneficiary for life, or a term of years. You

can also take a current income tax deduction for the fair market value of the transferred assets, less the value of the retained income stream. You can choose Mission of Mercy as the charitable beneficiary of the remainder of the trust at death, or at the end of the term period. You determine the beneficiaries, and the terms of the trust.

By Joe Cimino, Director of Planned Giving

• The income stream that you choose must be at least 5% of the value of the assets, but you can opt to have higher. The trustee is charged with managing the assets sufficiently to produce the income you have chosen. You may select to have the income paid annually, quarterly, or monthly. If you have a cobeneficiary, the income level remains constant for the survivor at your death. The percentage you choose for income can be based on the value of the assets when they were transferred to the trust, or on the value of the assets as they are re-valued each year. In a rising market environment, the re-valuing calculation could produce a hedge against inflation for your income.

This has been a superficial presentation on the benefits of a **charitable remainder trust** - a very flexible financial and estate planning tool that can be designed specifically for your situation. I would like the opportunity to talk to you in more detail about it.

You can easily contact me at: jcimino@aMissionofMercy.org or 410-857-4811

## **Annual Report Available**

The 2007 Annual Report is now available online at www.aMissionofMercy.org. To save on printing and postage, the report will not be distributed by mass mailing this year. If you would like a copy mailed to you, please call 301-682-5683 or 717-642-9062.



Shank You I thank all of you that cared for me-I know you all have a nostly thankliss Job, but I appreciate all the help you all gave me. I have you all can antique your good work I am now married and have my husbandly Insurance Part I want forget the good cure you gave me. That's again, Srephania (Travis) Harrison



MD/PA Program Mission of Mercy 22 S. Market Street, Suite 6D Frederick, MD 21701-5572

Tax ID# 86-0704883 www.aMissionofMercy.org 301-682-5683/410-857-4811/717-642-9062