



*Now more
than ever...*

MISSION OF
MERCY
Healing through Love
www.aMissionOfMercy.org

Mission of Mercy seeks to restore dignity to all people by being an instrument of "healing through Love" and through the reciprocal sharing of God's mercy with those we serve.

2008 ANNUAL REPORT

Our thoughts on 2008



Thanks to our donors, staff and many volunteers, Mission of Mercy provided another great year of “healing through Love” to the many people we serve in Arizona, Maryland, Pennsylvania and Texas. Our service continued to be consistent and reliable for the thousands of new and returning patients that depend on us for their healthcare needs at a time of great emotional and financial distress throughout our economy and the world.

Mission of Mercy is not insulated from this distress and we began to see an increase in the number of patients in need of care because of business failures and resulting layoffs, as well as the inability to afford healthcare insurance. Without a doubt, this trend will continue throughout 2009 and beyond until there is a marked improvement in economic conditions. Our services, however, are not contingent upon good or bad economic times. They are a continuing duty we share and a privilege we enjoy in helping give back to those in need.

Our financial challenges in 2008 were met by the many donors that support Mission of Mercy and our dedicated staff members who worked tirelessly throughout the year. The financial information contained in this Annual Report will detail the year’s experience.

We welcome the opportunity to continue to be proactive in making a difference in peoples’ lives. We accept the responsibility and acknowledge to our donors and to our patients that our ability to be successful is in the best hands imaginable...our Lord’s.

Henry W. Konerko, Ph.D.
Chief Executive Officer, Mission of Mercy

My dear friends, Mission of Mercy is celebrating 14 years of service to the less fortunate. During this time, we have gone beyond the scope of medicine by loving each person we meet or interact with during any given day. Dignity is restored and the people we see are healed not only with medicine but with God’s Love. We continually see the bi-directional flow of God’s Mercy that says that at the moment we give, we also receive.

It is no surprise that during this time of financial instability in our economy, Mission of Mercy is seeing more patients than ever before. Many are frightened, and genuinely concerned for their families’ well-being. Yet in a demonstration of the generosity and compassion that speaks to God’s presence among us, we have also seen a growing number of people ask how they might help those in need.

In 2008, we launched our first annual one-hour fund-raising breakfast called “Mercy in the Morning” and the MD/PA program held its first annual Golf Classic at River Creek Club in Leesburg, Va. We also continued to host our “Coffee with M.O.M.” tours which provide a one-hour “up close and personal” tour of God’s work of Love. The fruits of these and other efforts undertaken by our Arizona, Maryland, Pennsylvania and Texas programs enabled us to overcome the many hurdles that are impacting many other non-profit organizations.

Yet many significant challenges remain. I hope you will continue to help Mission of Mercy provide our free medical and dental care as well as free prescription medications. We also hope you will consider volunteering your time to help us help others so that we can join together and live our hope for a secure and safe tomorrow by loving one another with the Love God has for us and in which we have been asked by Him to do unto one another.

Remember that nothing is impossible with God -- He IS in control so pray to Him and trust Him with all your heart. May God bless you and know that you and your loved ones are in our heartfelt prayers.

Gianna Talone-Sullivan, Pharm D.
Foundress of Mission of Mercy



Now more than ever...

The need for free healthcare has never been greater.

Nearly 45 million Americans find themselves without health insurance coverage, while another 25 million more find themselves underinsured, unable to meet the cost of rising co-pays and deductibles. In fact, a recent study by the Robert Wood Johnson Foundation found that total premiums for employers' plans have risen six to eight times faster than wages.

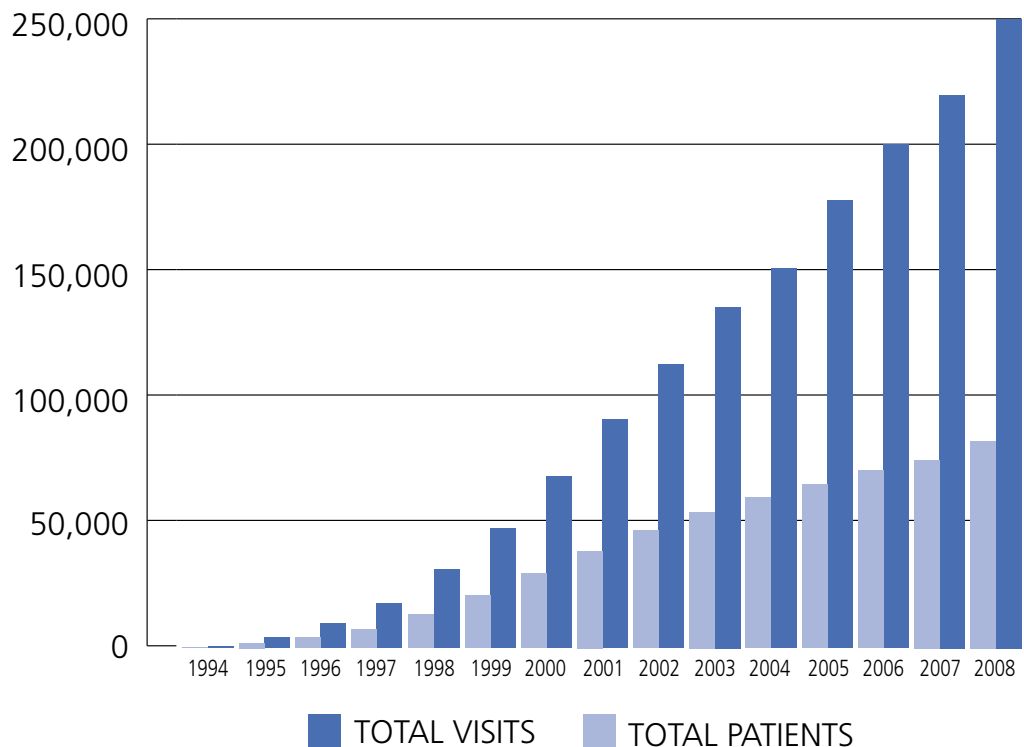


As more and more members of our communities lose their jobs or experience cuts in pay or benefits, individuals and families are struggling to make ends meet. In the challenging economic times in which we live, Mission of Mercy has become a vital safety net for our friends and neighbors in need, becoming their only option for free medical and dental care as well as for free prescription medications.

It is terribly ironic that our nation, which leads the world in medical, surgical and pharmaceutical breakthroughs, finds many of its citizens delaying basic routine healthcare for treatment of chronic, yet treatable, conditions. The result is costly visits to emergency rooms when their need for care becomes acute.

The chart below graphically illustrates the demand for our services, which continues to grow each year. And we anticipate this will be a consistent trend as our nation faces the greatest economic challenges it has seen in decades. But amid the turbulent times in which we live, Mission of Mercy will continue to be a place of refuge and comfort for those most in need of restoring dignity and healing through Love.

Patients and Visits Cumulative 1994-2008



2008 Highlights and Accomplishments

Maryland/Pennsylvania Mobile Health Program:

- ◆ Saw an increase of more than 1,500 patient visits over 2007.
- ◆ Served more than 4,600 medical and dental patients.
- ◆ Held 12 Coffee with M.O.M. tours that gave more than 110 community members an “up close and personal” look at the work of Mission of Mercy.
- ◆ Hosted the first annual Golf Classic at the River Creek Club in Leesburg, Va., which raised more than \$20,000 for Mission of Mercy.
- ◆ With generous support from Mike and Marlene Young of Frederick, Md., Mission of Mercy commissioned an original painting by Angela M. Biggue which depicts our work in the community.
- ◆ Dr. George Waxter, who has served as Mission of Mercy’s primary volunteer dentist in the Frederick Clinic for more than 10 years, was named a Wertheimer Fellow for Excellence in Volunteerism by the Community Foundation of Frederick County, Md. With his \$10,000 award, he established a fund, in his wife Peggy’s name, at the Community Foundation and a percentage of this money will benefit Mission of Mercy annually.
- ◆ Received a \$60,000 challenge grant from the Ausherman Family Trust that will match gifts to Mission of Mercy (up to \$20,000 annually) for three years.
- ◆ United Concordia, headquartered in Harrisburg, Pa., underwrote our free dental care at Mission of Mercy’s clinics in October in conjunction with National Oral Hygiene Month activities.
- ◆ Mission of Mercy volunteer Amaris Little, DDS, was named a Community Champion by Sandy Spring Bank for her outstanding contributions to health care in the community.
- ◆ Dr. Gianna Talone Sullivan and Dr. Michael Sullivan were awarded the Frederick County Medical Society’s Distinguished Citizens Award for “praiseworthy contributions to medicine and the public well-being.”

“This place is just wonderful. I don’t know what I’d do without them.”

Lee Ann Cooper has been visiting the Mission of Mercy clinic in Frederick for 12 years. Joint pain brought her to the clinic, where she was diagnosed with osteoporosis. In follow-up visits, she was also diagnosed with Crohn’s Disease. Lee Ann’s waitressing job in Martinsburg, W. Va. does not provide health insurance and she says she would not be walking today if it weren’t for the free treatment and prescriptions she has received from Mission of Mercy over the years. “This place is just wonderful,” she said. “I don’t know what I’d do without them.”



Arizona Mobile Health Program

The Shepherd of the Valley clinic in Central Phoenix saw a 41 percent increase in patient visits over the same six-month period in 2007.



Like the majority of Mission of Mercy patients, Francisco is a working American with no health insurance benefits. A construction worker who often takes second jobs to help ends meet, Francisco has diabetes.

Prior to coming to Mission of Mercy, he was not treating the disease and knew he was taking serious chances with his life, but as he says, "What else could I do?" He now visits the Maryvale clinic site one day a month for treatment and prescriptions that have brought his diabetes under control, thus improving his quality of life and reducing the risk of serious, debilitating complications.

- ◆ Reached the milestone of providing its 100,000th patient visit.
- ◆ Experienced a 14 percent increase in patient clinic visits over 2007 numbers.
- ◆ Added a fourth clinic site at St. Catherine of Siena Catholic Church in South-Central Phoenix.
- ◆ The Shepherd of the Valley clinic in Central Phoenix saw a 41 percent increase in patient visits over the same six-month period in 2007.
- ◆ Served more than 8,200 patients and dispensed 14,576 free prescriptions, the most since opening our doors in Arizona in 1997.
- ◆ Mission of Mercy was recognized by the Arizona Public Health Association with the 2008 Commitment to Underserved People (CUP) award.
- ◆ More than 200 people attended Coffee with M.O.M. tours to learn more about Mission of Mercy's work in Arizona.

◆ Hosted our second Mercy in the Morning breakfast, which was attended by nearly 300 people who made one-time and multi-year pledges totaling more than \$280,000.

◆ Partnered with numerous community organizations to provide pro bono medical and diagnostic services, including the Chandler Regional Medical Center and St. Joseph's Hospital and Medical Center.

Texas Mobile Health Program

- ◆ Provided more than 2,000 patient visits and dispensed 2,760 prescriptions.
- ◆ Participated in the seventh annual "Cover the Uninsured" week press conference to highlight the growing number of people – eight out of 10 working families – who visit Mission of Mercy.
- ◆ Received a \$40,000 grant from the Coastal Bend Diabetes Initiative (CBDI) to help prevent and treat diabetes.
- ◆ 82 cents of every dollar donated goes to direct medical care.
- ◆ Launched Coffee with M.O.M. tours.
- ◆ Received a gift of \$100,000 from an anonymous donor.

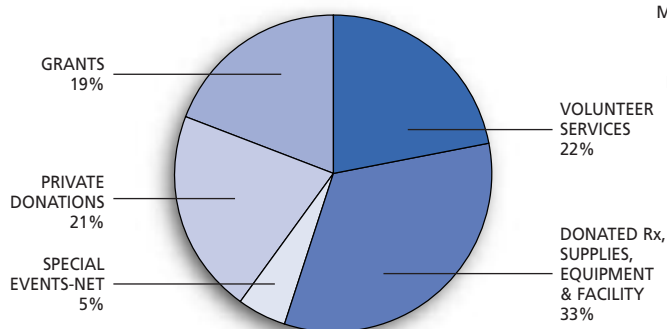


At a Glance: 2008 By the Numbers

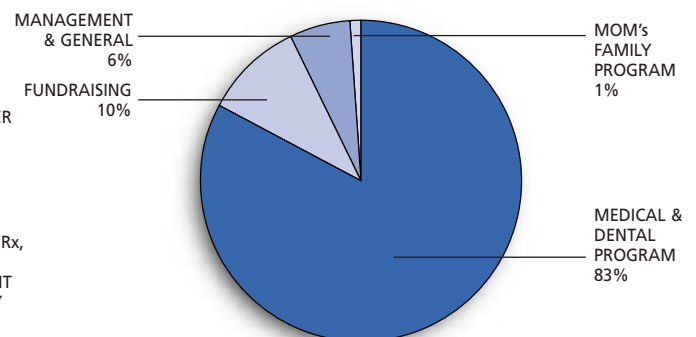
Since 1994, Mission of Mercy's staff and volunteers have taken great pride in their commitment to being wise and faithful stewards of the gifts shared with us. Because we accept no government funds and rely entirely on private support, now more than ever it has become imperative for us to be vigilant in the management of our resources so that we can fully leverage every dollar we receive. Our donors can rest assured that Mission of Mercy, like so many other Americans today, is working hard to stretch its dollars so that we can maximize the impact of our services to provide free medical and dental care as well as free prescription medications.

Behind every number and statistic at Mission of Mercy there is a real man, woman or child who has come to us in need of care, compassion and healing.

2008 REVENUE & SUPPORT



2008 EXPENSES



Much more than just numbers

It can be easy sometimes to forget that behind every number and statistic at Mission of Mercy there is a real man, woman or child who has come to us in need of care, compassion and healing. And waiting there to help them are countless physicians, nurses, dentists, translators and other

volunteers who give selflessly of their time and talents to help those who are hurting. In ways big and small, whether through a careful diagnosis, a much-needed prescription or simply a warm and caring smile, Mission of Mercy touches thousands of lives each year.

	No. of Medical Patients	Patient Visits	Number of Dental Patients	Number of Dental Procedures	Number of Prescriptions Dispensed	Volunteer Hours	Value of Donated Medical Services
Arizona	3,485	8,201	N/A	N/A	14,576	9,699	\$ 515,394
Maryland/Pennsylvania	3,745	12,742	881	5,118	26,666	14,082	\$1,888,942
Texas	738	2,036	N/A	N/A	2,760	3,840	\$ 204,145
2008 Totals	7,968	22,979	881	5,118	44,002	27,621	\$2,608,481

Mission of Mercy Audit Summary

Fiscal Years Ending December 31, 2008 and 2007

Mission of Mercy, like so many other Americans today, is working hard to stretch its dollars so that we can maximize the impact of our services.

	2008	2007
SUPPORT & REVENUE:		
Private Donations*	\$969,608	\$1,219,667
Grants	884,302	1,056,453
Special Events – Net	223,870	232,015
Other Revenue	9,143	7,764
Indigent Drug Program	422,322	864,114
Donated Volunteer Services	1,022,231	915,299
Donated Supplies & Equipment	133,927	178,864
Donated Facilities	96,643	123,942
Donated Lab, X-Ray, etc	923,649	695,755
TOTAL SUPPORT & REVENUE	\$4,685,695	\$5,293,873
EXPENSES:		
Medical & Dental Program	\$3,976,042	\$3,986,751
MOM's Family Program	49,923	41,866
Management & General	288,006	233,056
Fundraising	468,736	419,369
TOTAL EXPENSE	\$4,782,707	\$4,681,042
NET SUPPORT	(\$97,012)	\$612,831
TRANSFERS:		
Net Assets, beginning of year	\$1,287,757	\$674,926
Net Support	-97,012	612,831
Net Assets, end of year	\$1,190,745	\$1,287,757

*Mission of Mercy accepts no government financial support.

A copy of the complete 2008 Audit Report is available at the publications page of our website and is also available by calling 301.682.5683 or emailing: main@AMissionOfMercy.org.

Help us continue our Mission of Mercy

Your tax-deductible contribution will enable us to continue to restore dignity to the sick, poor and homeless by providing free basic healthcare and "healing through Love." Please send your contribution to 22 S. Market St., Suite 6D, Frederick, MD 21701 and please indicate where you would like your contribution to go: Maryland/Pennsylvania, Arizona or Texas. You may also donate online at www.aMissionofMercy.org.



Diagnosing with Dignity

Many of our Mission of Mercy patients tell us that prior to visiting us, they felt as though their insurance status somehow impacted the level of dignity and compassion they received from healthcare providers, as if being without insurance, or adequate insurance coverage, dictated the level and kind of care they received.

The compassionate volunteers of Mission of Mercy understand that the majority of our patients constitute our nation's "working poor," people who get up every day and go to work in low-paying jobs that do not offer benefits. They are proud people who are doing their best to provide for their families and themselves.

But unfortunately, the high cost of medical care leaves many patients delaying routine care for chronic conditions. Manageable diseases and infections can quickly reach critical levels, resulting in costly emergency room visits that tax our already over-burdened medical system.

That is why at Mission of Mercy we strive to alleviate not only the acute aches and pains that are often the catalysts that bring people to us, but we also focus on the overall health of our patients, many of whom suffer from chronic illnesses. We work with them to learn healthy habits that will last a lifetime and enable them to remain well, self-sufficient and able to work.



Comprehensive Care

Our Mission of Mercy volunteers take pride in the fact that they save lives everyday – not through dramatic surgeries or cutting edge technologies, but through routine care that helps our patients address acute illnesses as well as chronic conditions that affect their everyday lives.

Although the range of services we offer varies slightly from clinic site to clinic site, Mission of Mercy offers patients:

Chronic Illness Management and Primary Acute Care: Whether treating earaches and sore throats or managing diabetes and controlling high blood pressure, our volunteer physicians and nurses provide loving care to all of our patients, from our youngest pediatric cases to our most senior citizens.

Prenatal Care: Good parenting begins long before a baby is born. The March of Dimes reports that women who see a health care provider regularly during pregnancy have healthier babies, are less likely to deliver prematurely, and are less likely to have other serious problems related to pregnancy. Our Frederick prenatal program has helped hundreds of women receive a series of personal visits with a doctor; lab and diagnostic imaging; and daily supplies of multivitamins.



Physical Therapy: Our volunteer physical therapists are a vital link in our health care network. They help our patients, many of whom are hourly employees with limited or no benefits, overcome injuries and recover from surgeries in a timely manner so that they can return to work quickly and minimize lost wages from days off.

Dental Services: Anyone who has suffered from tooth pain knows just how debilitating it can be. Because the demand for dental care is staggering, we continue to need additional dentists, dental assistants, and equipment that will enable us to provide the basic fillings and extractions that help people feel better and smile again.

Pharmaceutical Services: Our trained staff helps patients who qualify for the

The majority of our patients constitute our nation's "working poor," people who get up every day and go to work in low-paying jobs that do not offer benefits.

pharmaceutical companies' indigent drug programs receive the non-generic medications they need to treat chronic illnesses and acute conditions, which if left untreated, could lead to serious complications, possibly even death.

Referrals for Diagnostic Services and Specialty Care: Given our limited resources, we rely heavily on a network of pro bono specialists and diagnostic service providers who enable us to refer our clinic patients to them for additional treatment and tests. Thanks to their generosity, we are able to offer advanced services to those with more complicated illnesses.

Creating Partnerships for Progress

To extend the reach and impact of our services, we continually seek out partners in our communities who can provide many of the services we are unable to support with our own limited resources.

In Arizona, we have formed an innovative partnership with St. Joseph's Hospital and Medical Center and the Susan G. Komen Foundation to leverage state-of-the-art breast cancer screening and treatment for women impacted by the ravages of breast cancer.

Frederick (Md.) Memorial Hospital collaborates with Mission of Mercy to provide vital prenatal care to women in Frederick County, while in Pennsylvania, we teamed up with United Concordia to provide free dental services to our patients during the month of October as part of National Oral Hygiene Month.

In Texas, Mission of Mercy's diabetic patients attend eight hours of instruction at the Christus Spohn Diabetes Center to help them learn how to manage their disease.

In addition to these specific examples, we also regularly team up with physicians who generously offer to see our patients in their specialty practices and donate prescription medications; we call upon the linguistic skills of scores of volunteer interpreters; and of course we benefit from the gracious hospitality of the churches and non-profit centers who allow us to hold our mobile medical clinics at their sites monthly.

Building for Tomorrow

Because our services are provided free of charge -- without any funding from government sources -- we depend entirely on support from our volunteers, businesses, foundations and individuals to continue Mission of Mercy.

Our development staff works tirelessly to pursue grants, corporate and individual gifts, and in-kind contributions that enable us to meet our clinic operating costs every year. We continue to cultivate life-long donors who will enable us to secure the multi-year commitments that are the financial fuel we need to sustain our services over the long term.



In 2008, our Arizona, Maryland/Pennsylvania and Texas programs hosted nearly 40 Coffee with M.O.M. tours and held Mercy in the Morning breakfasts to build community awareness and financial support for the services we provide.

These important fundraising efforts are complimented by a myriad of special events, ranging from golf tournaments and picnics to more formal galas. These festivities enable us to reach out to a variety of community members in places and ways in which they are most comfortable demonstrating their support for Mission of Mercy.

Donors

It is with humility and awe that Mission of Mercy recognizes the contributions of these generous donors who contributed \$1,000 or more (including cumulative gifts) during 2008:

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Partners

Every effort has been made to insure the accuracy of this list; however, if you find that your name is incorrect, or not listed, please let us know and we will be happy to make the corrections. We will also be happy to list your gift anonymously in the future, if you so designate. For any changes, please contact Christina Mazzanti at cmazzanti@MissionofMercy.org or 301-682-5683.

Maryland/Pennsylvania

Clinic Host Sites

Frederick Church of the Brethren, Frederick, Md.; Calvary United Methodist Church, Mt. Airy, Md.; Faith Baptist Church, Brunswick, Md.; Our Lady of Mount Carmel Catholic Church, Thurmont, Md.; Human Service Program, Westminster, Md.; Reisterstown United Methodist Church, Reisterstown, Md.; Gettysburg Four Square Gospel Church, Gettysburg, Pa.; St. Joseph's Catholic Church, Taneytown, Md.; Christ Lutheran Church, Harrisburg, Pa.

Pro Bono Partners

Advanced Radiology; Barry Berman, DDS; Carroll County Hospital Center; Gettysburg Hospital; Holy Spirit Hospital; Katzin Eye Group; Mercy Hospital; Mid-Atlantic Cardio Vascular; Mid-Maryland Oral Surgery; St. Agnes Hospital Laboratory; Frederick Memorial Hospital; and more.

Arizona

Clinic Host Sites

Maryvale Church of the Nazarene, Phoenix; Christ the King Community Center, Mesa; Shepherd of the Valley Lutheran Church, Phoenix; St. Catherine of Siena Catholic Church, Phoenix.

Pro Bono Partners

Sonora Quest Laboratories; St. Joseph's Hospital and Medical Center; Chandler Regional Medical Center; Mercy Gilbert Medical Center; Scottsdale Healthcare Osborn; and many specialists in private practice.

Texas

Clinic Host Sites

First United Methodist Church, Corpus Christi; St. Paul the Apostle Catholic Church (Flour Bluff), Corpus Christi; First Methodist Church, Bishop; El Redentor/Wesley Community Center, Robstown; St. John of the Cross, Orange Grove.

Pro Bono Partners

Driscoll Children's Hospital; Christus Spohn Memorial Hospital; Corpus Christi Medical Center - Doctors' Regional; Radiology Associates.

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Corporate Staff

P.O. Box 102
Fairfield, PA 17320
717-642-9062

Chief Executive Officer
Henry W. Konerko, Ph.D.

Chief Financial Officer
David Liddle

Chief Medical Director
Michael T. Sullivan, MD

Maryland/Pennsylvania

22 South Market Street,
Ste. 6D,
Frederick, MD 21701
301-682-5683

Medical Director
Michael T. Sullivan, MD

Nursing Director
Maureen Liddle, RN

Executive Director
Linda M. Ryan, MS

Arizona

PMB 134
5555 N. 7th Street,
Ste. 134
Phoenix, AZ 85014
602-861-2233

Medical Director
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Nursing Director
Jeanne Karnell, RN

Asst. Nursing Director
Debi Lynch

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Catherine Amiot

Texas

P.O. Box 8341
Corpus Christi, TX 78468-8341
361-883-5500

Medical Director
Coleen Madigan, MD

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Lynette Navar, RN

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